# ILLINOIS COMMERCE COMMISSION Illinois Gas Utilities Comparison of Gas Sales Statistics For Calendar Years 2004 and 2003



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Revised August 7, 2006

#### INTRODUCTION

This document provides a comparison of gas sales statistics for calendar years 2004 and 2003 for the following Illinois gas utilities:

AmerenCILCO Interstate Power & Light Company
AmerenCIPS MidAmerican Energy Company
AmerenIP Mt. Carmel Public Utility Company

AmerenUE Nicor Gas Company

Atmos Energy Corporation North Shore Gas Company

Consumers Gas Company

The Peoples Gas Light & Coke Company

South Beloit Water, Gas & Electric Company

All utilities included in this comparison followed the Uniform System of Accounts as prescribed by this Commission in 83 III. Adm. Code 505. Data presented was obtained from Form 21 ILCC filed by the utilities with this Commission, as well as, the FERC Form No. 2.

The customer counts presented are based upon each utility's average number of customers per month.

Consistent with similar comparisons, sales labeled "Sales for Resale" and "Interdepartmental Sales" are stated separately and are not included in "Total Sales to Ultimate Consumers."

For Table 14, Total Throughput Therms equal the sum of therms for Total Sales to Ultimate Customers, Sales for Resale, Interdepartmental Sales, and Gas Transported for Others.

For Table 15, the Account 904 balance for a gas utility operating in more than one state jurisdiction is calculated by multiplying the Account 904 balance from the FERC Form No. 2 by the ratio obtained from dividing the gas utility's Illinois gas operating revenues by the gas utility's total gas operating revenues.

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## Illinois Gas Utilities Summary of Gas Revenues, Therms, and Customers by Class of Service

Table 1

	2004	2003	% Change	2004	2003	% Change
		Revenues				
Residential Sales	\$ 3,561,418,195	\$ 3,471,453,007	2.59%			
Small (or Commercial) Sales	811,784,229	798,839,933	1.62%			
Large (or Industrial) Sales	176,141,998	168,151,823	4.75%			
Other Sales To Public Authorities	299,571	205,100	46.06%			
Total Sales To Ultimate Customers	4,549,643,993	4,438,649,863	2.50%			
Sales For Resale	23,185,510	20,242,351	14.54%			
Interdepartmental Sales	25,990,857	23,452,829	10.82%			
Total Gas Service Revenues	4,598,820,360	4,482,345,043	2.60%			
Total Other Gas Operating Rev.	501,697,135		-3.57%			
Total Gas Operating Revenues	5,100,517,495	5,002,614,047	1.96%			
Less: Provision For Rate Refunds	4,807,478	-				
Total Gas Operating Revenue Net Of						
Provision for Refunds	\$ 5,095,710,017	\$ 5,002,614,047	1.86%			
					•	
B : 1 : 10 1	0.007.055.440	Therms	0.110/		Customers	4.040/
Residential Sales	3,907,655,440	4,162,013,095	-6.11%	3,508,059	3,462,780	1.31%
Small (or Commercial) Sales	926,129,578	1,001,318,751	-7.51%	242,232	233,380	3.79%
Large (or Industrial) Sales	221,453,627	238,515,456	-7.15%	11,301	10,926	3.43%
Other Sales To Public Authorities	457,520	254,371	79.86%	228	22	936.36%
Total Sales To Ultimate Customers	5,055,696,165	5,402,101,673	-6.41%	3,761,820	3,707,108	1.48%
Sales For Resale	39,885,629	37,528,401	6.28%	6	6	0.00%
Interdepartmental Sales	39,944,328	36,282,607	10.09%			-
Total Gas Service Revenues	5,135,526,122	5,475,912,681	-6.22%	3,761,826	3,707,114	1.48%

#### Illinois Gas Utilities Summary of 2004 Gas Sales by Class of Service

	•	_	Percent of	Percent of	f Total	Percent of	of Total
	See	Revenue	Company	Gas Sei	rvice	Sales	s to
	Table	in Cents	Operating	Reven	ues	Ultimate Cu	ustomers
	#	per Therm	Revenues	Revenues	Therms	Revenues	Therms
Residential Sales	4	91.14	69.89%	77.44%	76.09%	78.28%	77.29%
Small (or Commercial) Sales	5	87.65	15.93%	17.65%	18.03%	17.84%	18.32%
Large (or Industrial) Sales	6	79.54	3.46%	3.83%	4.31%	3.87%	4.38%
Other Sales To Public Authorities	7	65.48	0.01%	0.01%	0.01%	0.01%	0.01%
Total Sales To Ultimate Customers	8	89.99	89.28%	98.93%	98.45%	100.00%	100.00%
Sales For Resale	9	58.13	0.46%	0.50%	0.78%		
Interdepartmental Sales	10	65.07	0.51%	0.57%	0.78%		
Total Gas Service Revenues	11	89.55	90.25%	100.00%	100.00%		
Total Other Gas Operating Rev.	12		9.85%				
Total Gas Operating Revenues	12		100.09%				
Less: Provision For Rate Refunds			0.09%				
Total Gas Operating Revenue Net Of							
Provision for Refunds			100.00%				

Illinois Gas Utilities
Revenue per Therm by Class of Service and by Company

	Ameren CILCO	Ameren CIPS	Ameren IP	Ameren UE	Atmos Energy	Consumers Gas	Illinois Gas
			2004 Reve	enue in Cents p	er Therm		
Residential Sales	100.10	107.33	102.01	109.46	98.78	105.34	104.18
Small (or Commercial) Sales	93.09	105.54	91.99	94.46	88.53	146.48	99.71
Large (or Industrial) Sales	67.70	93.78	82.88	78.96	48.83	47.80	81.86
Other Sales To Public Authorities		49.66			83.39	79.18	
Total Sales To Ultimate Customers	93.11	105.85	97.46	103.49	93.26	101.63	97.22
Sales For Resale	60.29	-	-	-	-	78.42	-
Interdepartmental Sales	66.50	90.23					
Total Gas Service Revenues	90.44	105.85	97.46	103.49	93.26	99.57	97.22
			2003 Reve	enue in Cents p	er Therm		
	-		2000 11010	nido in Conto p	01 11101111		
Residential Sales	91.00	93.32	89.34	81.53	95.49	73.69	97.67
Small (or Commercial) Sales	81.88	91.17	79.25	75.13	83.99	111.73	91.17
Large (or Industrial) Sales	56.40	75.56	68.93	78.44	69.04	91.78	78.37
Other Sales To Public Authorities					81.06	77.97	
Total Sales To Ultimate Customers	83.50	91.17	84.46	79.68	91.42	85.02	91.34
Sales For Resale	43.32	-	-	-	-	72.80	-
Interdepartmental Sales	65.69	103.32					
Total Gas Service Revenues	81.68	91.17	84.46	79.68	91.42	83.90	91.34

Illinois Gas Utilities
Revenue per Therm by Class of Service and by Company

	Interstate Power	Mid- American	Mt. Carmel	Nicor Gas	North Shore Gas	Peoples Gas	South Beloit
			2004 Rever	nue in Cents	per Therm		
Residential Sales	81.50	92.87	101.74	79.37	95.08	107.90	73.79
Small (or Commercial) Sales	75.66	84.87	96.20	79.06	90.79	99.76	68.53
Large (or Industrial) Sales	92.05	79.86	88.94	77.01	84.37	92.82	68.48
Other Sales To Public Authorities				-			
Total Sales To Ultimate Customers	80.79	90.24	99.57	79.26	94.11	106.35	72.10
Sales For Resale	-	57.80	-	-	-	-	_
Interdepartmental Sales		59.64					130.02
Total Gas Service Revenues	80.79	77.98	99.57	79.26	94.11	106.35	72.11
			2002 Pover	oue in Cente	nor Thorm		
	-		2003 Rever	nue in Cents	per memi		
Residential Sales	78.29	86.75	91.62	75.02	83.98	95.71	87.69
Small (or Commercial) Sales	73.93	80.38	86.42	75.29	79.83	87.43	83.94
Large (or Industrial) Sales	96.49	73.58	74.30	72.84	73.67	81.36	73.28
Other Sales To Public Authorities			80.93	-		<u> </u>	<u>-</u>
Total Sales To Ultimate Customers	78.85	84.68	88.25	75.01	83.05	94.18	86.02
Sales For Resale Interdepartmental Sales		53.98 58.30	<u>-</u>	-	<u>-</u>	<u>-</u>	143.30
Total Gas Service Revenues	78.85	74.65	88.25	75.01	83.05	94.18	86.02

#### Illinois Gas Utilities Residential Sales

Utility		Rev	enues			Therms		Customers			
AmerenCILCO	\$ 169,981,692	\$	158,295,826	7.38%	169,816,943	173,948,270	-2.38%	191,936	191,343	0.31%	
AmerenCIPS	130,484,531		122,243,458	6.74%	121,569,070	130,991,070	-7.19%	151,124	147,148	2.70%	
AmerenIP	320,717,787		301,220,360	6.47%	314,391,416	337,146,804	-6.75%	378,353	358,909	5.42%	
AmerenUE	15,382,199		12,088,175	27.25%	14,053,051	14,827,379	-5.22%	16,787	16,081	4.39%	
Atmos Energy	16,203,580		17,090,801	-5.19%	16,404,400	17,897,140	-8.34%	21,574	21,652	-0.36%	
Consumers Gas	3,880,950		3,110,925	24.75%	3,684,070	4,221,720	-12.74%	5,129	5,176	-0.91%	
Illinois Gas	7,372,952		7,528,220	-2.06%	7,077,197	7,707,677	-8.18%	9,002	9,111	-1.20%	
Interstate Power	3,336,047		3,574,700	-6.68%	4,093,138	4,565,940	-10.35%	5,022	5,009	0.26%	
MidAmerican	48,656,036		49,809,856	-2.32%	52,392,884	57,420,793	-8.76%	60,206	60,150	0.09%	
Mt. Carmel	2,547,482		2,481,710	2.65%	2,503,817	2,708,755	-7.57%	3,268	3,263	0.15%	
Nicor Gas	1,625,439,353		1,611,913,779	0.84%	2,047,955,526	2,148,568,222	-4.68%	1,765,582	1,740,324	1.45%	
North Shore Gas	187,734,148		180,954,605	3.75%	197,448,260	215,465,300	-8.36%	139,330	139,288	0.03%	
Peoples Gas	1,025,174,658		995,690,836	2.96%	950,158,360	1,040,329,500	-8.67%	753,883	758,759	-0.64%	
South Beloit	 4,506,780		5,449,756	-17.30%	6,107,308	6,214,525	-1.73%	6,863	6,567	4.51%	
Total	\$ 3,561,418,195	\$	3,471,453,007	2.59%	3,907,655,440	4,162,013,095	-6.11%	3,508,059	3,462,780	1.31%	

#### Illinois Gas Utilities Residential Sales

				%			%			%
	 2004	2003	<u> </u>	<u>Change</u>	2004	2003	Change	2004	2003	<u>Change</u>
Utility	 Rever	nue per Custo	mer		Revenue	e in Cents per	Therm	Therr	ns per Custor	ner
AmerenCILCO	\$ 885.62	\$ 8	827.29	7.05%	100.10	91.00	10.00%	885	909	-2.64%
AmerenCIPS	863.43	8	830.75	3.93%	107.33	93.32	15.01%	804	890	-9.66%
AmerenIP	847.67	8	839.27	1.00%	102.01	89.34	14.18%	831	939	-11.50%
AmerenUE	916.32	-	751.71	21.90%	109.46	81.53	34.26%	837	922	-9.22%
Atmos Energy	751.07	-	789.34	-4.85%	98.78	95.49	3.45%	760	827	-8.10%
Consumers Gas	756.67	(	601.03	25.90%	105.34	73.69	42.95%	718	816	-12.01%
Illinois Gas	819.03	8	826.28	-0.88%	104.18	97.67	6.67%	786	846	-7.09%
Interstate Power	664.29	-	713.66	-6.92%	81.50	78.29	4.10%	815	912	-10.64%
MidAmerican	808.16	8	828.09	-2.41%	92.87	86.75	7.05%	870	955	-8.90%
Mt. Carmel	779.52	-	760.56	2.49%	101.74	91.62	11.05%	766	830	-7.71%
Nicor Gas	920.63	9	926.21	-0.60%	79.37	75.02	5.80%	1,160	1,235	-6.07%
North Shore Gas	1,347.41	1,2	299.14	3.72%	95.08	83.98	13.22%	1,417	1,547	-8.40%
Peoples Gas	1,359.86	1,3	312.26	3.63%	107.90	95.71	12.74%	1,260	1,371	-8.10%
South Beloit	656.68	8	829.87	-20.87%	73.79	87.69	-15.85%	890	946	-5.92%
Weighted Average	1,015.21	1,0	002.50	1.27%	91.14	83.41	9.27%	1,114	1,202	-7.32%

#### Illinois Gas Utilities Small (or Commercial) Sales

Utility		Rev	enues			Therms		Customers			
AmerenCILCO	\$ 69,064,086	\$	67,175,350	2.81%	74,188,801	82,038,970	-9.57%	17,478	17,450	0.16%	
AmerenCIPS	46,141,498		43,838,154	5.25%	43,721,220	48,082,000	-9.07%	16,815	15,197	10.65%	
AmerenIP	115,808,805		114,697,604	0.97%	125,897,970	144,734,831	-13.01%	35,038	33,159	5.67%	
AmerenUE	4,990,704		4,083,501	22.22%	5,283,160	5,435,284	-2.80%	1,205	1,090	10.55%	
Atmos Energy	6,170,462		6,572,418	-6.12%	6,970,120	7,824,960	-10.92%	2,075	1,941	6.90%	
Consumers Gas	1,355,212		1,828,449	-25.88%	925,160	1,636,530	-43.47%	658	658	0.00%	
Illinois Gas	1,111,353		1,192,930	-6.84%	1,114,544	1,308,413	-14.82%	895	908	-1.43%	
Interstate Power	1,637,253		1,527,367	7.19%	2,163,889	2,065,830	4.75%	488	493	-1.01%	
MidAmerican	18,568,748		18,255,728	1.71%	21,877,964	22,710,606	-3.67%	5,012	4,990	0.44%	
Mt. Carmel	972,979		955,998	1.78%	1,011,368	1,106,243	-8.58%	387	389	-0.51%	
Nicor Gas	349,932,503		351,680,652	-0.50%	442,634,263	467,126,076	-5.24%	115,501	111,690	3.41%	
North Shore Gas	30,921,385		29,531,573	4.71%	34,057,330	36,993,910	-7.94%	9,045	9,010	0.39%	
Peoples Gas	163,390,320		155,279,013	5.22%	163,775,350	177,608,890	-7.79%	37,051	35,822	3.43%	
South Beloit	1,718,921		2,221,196	-22.61%	2,508,439	2,646,208	-5.21%	584	583	0.17%	
Total	\$ 811,784,229	\$	798,839,933	1.62%	926,129,578	1,001,318,751	-7.51%	242,232	233,380	3.79%	

#### Illinois Gas Utilities Small (or Commercial) Sales

% % % 2004 2003 Change 2004 2003 2004 2003 Change Change Revenue per Customer Revenue in Cents per Therm Therms per Customer Utility AmerenCILCO \$ 3,951.49 \$ 2.65% 93.09 13.69% -9.70% 3,849.59 81.88 4,245 4,701 AmerenCIPS 2,744.07 2,884.66 -4.87% 105.54 91.17 15.76% 2,600 3,164 -17.83% 3,459.02 -4.45% 16.08% 3,593 AmerenIP 3,305.23 91.99 79.25 4,365 -17.69% AmerenUE -12.07% 4,141.66 3,746.33 10.55% 94.46 75.13 25.73% 4,384 4,986 Atmos Energy 2,973.72 3,386.10 -12.18% 88.53 83.99 5.41% 3,359 4,031 -16.67% Consumers Gas 2,059.59 2,778.80 -25.88% 146.48 111.73 31.10% 1,406 2,487 -43.47% -5.48% Illinois Gas 1,241.74 1,313.80 99.71 91.17 9.37% 1,245 1,441 -13.60% 8.29% 5.82% Interstate Power 3,355.03 3,098.11 75.66 73.93 2.34% 4,434 4,190 1.27% MidAmerican 3,704.86 3,658.46 84.87 80.38 5.59% 4,365 4,551 -4.09% Mt. Carmel 2,514.16 2.30% 96.20 11.32% 2,613 -8.12% 2,457.58 86.42 2,844 -8.37% Nicor Gas 3,029.69 3,148.72 -3.78% 79.06 75.29 5.01% 3,832 4,182 -8.30% North Shore Gas 3.418.62 3,277.64 4.30% 90.79 79.83 13.73% 3,765 4,106 Peoples Gas 4,409.88 4,334.74 1.73% 99.76 87.43 14.10% -10.85% 4,420 4,958 South Beloit 2,943.36 3,809.94 -22.75% 68.53 83.94 -18.36% 4,295 4,539 -5.38% 3,422.92 Weighted Average 3,351.27 -2.09% 87.65 79.78 9.86% 3,823 4,291 -10.91%

#### Illinois Gas Utilities Large (or Industrial) Sales

Utility		Rev	enues			Therms		Customers			
AmerenCILCO	\$ 31,600,244	\$	24,372,890	29.65%	46,679,256	43,216,050	8.01%	96	51	88.24%	
AmerenCIPS	11,843,266		13,672,918	-13.38%	12,628,910	18,095,840	-30.21%	323	240	34.58%	
AmerenIP	42,173,269		39,541,600	6.66%	50,885,068	57,365,199	-11.30%	295	296	-0.34%	
AmerenUE	1,161,874		1,679,944	-30.84%	1,471,452	2,141,737	-31.30%	35	14	150.00%	
Atmos Energy	612,260		386,027	58.61%	1,253,790	559,130	124.24%	8	7	14.29%	
Consumers Gas	484,983		593,270	-18.25%	1,014,690	646,410	56.97%	20	16	25.00%	
Illinois Gas	2,770,486		2,938,370	-5.71%	3,384,468	3,749,556	-9.74%	237	239	-0.84%	
Interstate Power	668,476		696,381	-4.01%	726,235	721,708	0.63%	8	8	0.00%	
MidAmerican	1,538,300		1,368,648	12.40%	1,926,298	1,860,146	3.56%	27	15	80.00%	
Mt. Carmel	170,914		375,026	-54.43%	192,167	504,754	-61.93%	1	1	0.00%	
Nicor Gas	49,310,345		51,191,097	-3.67%	64,031,841	70,276,897	-8.89%	7,346	7,130	3.03%	
North Shore Gas	6,848,069		6,429,755	6.51%	8,116,660	8,727,810	-7.00%	915	928	-1.40%	
Peoples Gas	26,703,795		24,624,340	8.44%	28,769,370	30,265,990	-4.94%	1,978	1,968	0.51%	
South Beloit	 255,717		281,557	-9.18%	373,422	384,229	-2.81%	12	13	-7.69%	
Total	\$ 176,141,998	\$	168,151,823	4.75%	221,453,627	238,515,456	-7.15%	11,301	10,926	3.43%	

#### Illinois Gas Utilities Large (or Industrial) Sales

Utility	 Reven	ue pe	er Customer		Revenue in	Cents per T	herm	Therms per Customer			
AmerenCILCO	\$ 329,169.21	\$	477,899.80	-31.12%	67.70	56.40	20.04%	486,242	847,374	-42.62%	
AmerenCIPS	36,666.46		56,970.49	-35.64%	93.78	75.56	24.11%	39,099	75,399	-48.14%	
AmerenIP	142,960.23		133,586.49	7.02%	82.88	68.93	20.24%	172,492	193,801	-11.00%	
AmerenUE	33,196.40		119,996.00	-72.34%	78.96	78.44	0.66%	42,041	152,981	-72.52%	
Atmos Energy	76,532.50		55,146.71	38.78%	48.83	69.04	-29.27%	156,724	79,876	96.21%	
Consumers Gas	24,249.15		37,079.38	-34.60%	47.80	91.78	-47.92%	50,735	40,401	25.58%	
Illinois Gas	11,689.81		12,294.44	-4.92%	81.86	78.37	4.45%	14,280	15,689	-8.98%	
Interstate Power	83,559.50		87,047.63	-4.01%	92.05	96.49	-4.60%	90,779	90,214	0.63%	
MidAmerican	56,974.07		91,243.20	-37.56%	79.86	73.58	8.53%	71,344	124,010	-42.47%	
Mt. Carmel	170,914.00		375,026.00	-54.43%	88.94	74.30	19.70%	192,167	504,754	-61.93%	
Nicor Gas	6,712.54		7,179.68	-6.51%	77.01	72.84	5.72%	8,717	9,857	-11.57%	
North Shore Gas	7,484.23		6,928.62	8.02%	84.37	73.67	14.52%	8,871	9,405	-5.68%	
Peoples Gas	13,500.40		12,512.37	7.90%	92.82	81.36	14.09%	14,545	15,379	-5.42%	
South Beloit	21,309.75		21,658.23	-1.61%	68.48	73.28	-6.55%	31,119	29,556	5.29%	
Weighted Average	15,586.41		15,390.06	1.28%	79.54	70.50	12.82%	19,596	21,830	-10.23%	

## Illinois Gas Utilities Other Sales to Public Authorities

% % % Change 2004 2003 Change 2004 2003 2004 2003 Change Therms Customers Utility Revenues AmerenCILCO \$ - \$ AmerenCIPS 119,146 239,930 209 AmerenIP AmerenUE Atmos Energy 161,066 172,506 -6.63% 193,140 212,810 -9.24% 18 -10.00% 20 Consumers Gas 19,359 27,454 -29.49% 24,450 35,210 -30.56% 0.00% Illinois Gas Interstate Power MidAmerican Mt. Carmel 5,140 -100.00% 6,351 -100.00% 1 -100.00% Nicor Gas North Shore Gas Peoples Gas South Beloit 299,571 457,520 228 22 936.36% Total 205,100 46.06% 254,371 79.86%

Utility		Rev	enues			Therms		Customers		
AmerenCILCO	\$ 270,646,022	\$	249,844,066	8.33%	290,685,000	299,203,290	-2.85%	209,510	208,844	0.32%
AmerenCIPS	188,588,441		179,754,530	4.91%	178,159,130	197,168,910	-9.64%	168,471	162,585	3.62%
AmerenIP	478,699,861		455,459,564	5.10%	491,174,454	539,246,834	-8.91%	413,686	392,364	5.43%
AmerenUE	21,534,777		17,851,620	20.63%	20,807,663	22,404,400	-7.13%	18,027	17,185	4.90%
Atmos Energy	23,147,368		24,221,752	-4.44%	24,821,450	26,494,040	-6.31%	23,675	23,620	0.23%
Consumers Gas	5,740,504		5,560,098	3.24%	5,648,370	6,539,870	-13.63%	5,808	5,851	-0.73%
Illinois Gas	11,254,791		11,659,520	-3.47%	11,576,209	12,765,646	-9.32%	10,134	10,258	-1.21%
Interstate Power	5,641,776		5,798,448	-2.70%	6,983,262	7,353,478	-5.03%	5,518	5,510	0.15%
MidAmerican	68,763,084		69,434,232	-0.97%	76,197,146	81,991,545	-7.07%	65,245	65,155	0.14%
Mt. Carmel	3,691,375		3,817,874	-3.31%	3,707,352	4,326,103	-14.30%	3,656	3,654	0.05%
Nicor Gas	2,024,682,201		2,014,785,528	0.49%	2,554,621,630	2,685,971,195	-4.89%	1,888,429	1,859,144	1.58%
North Shore Gas	225,503,602		216,915,933	3.96%	239,622,250	261,187,020	-8.26%	149,290	149,226	0.04%
Peoples Gas	1,215,268,773		1,175,594,189	3.37%	1,142,703,080	1,248,204,380	-8.45%	792,912	796,549	-0.46%
South Beloit	 6,481,418	_	7,952,509	-18.50%	8,989,169	9,244,962	-2.77%	7,459	7,163	4.13%
Total	\$ 4,549,643,993	\$	4,438,649,863	2.50%	5,055,696,165	5,402,101,673	-6.41%	3,761,820	3,707,108	1.48%

#### Illinois Gas Utilities Sales for Resale

	 2004		2003	% Change	2004	2003	% Change	2004	2003	% Change
Utility		Reve	enues			Therms		C	ustomers	
AmerenCILCO	\$ 460,889	\$	566,404	-18.63%	764,470	1,307,610	-41.54%	1	1	0.00%
AmerenCIPS	-		-	-	-	-	-	-	-	-
AmerenIP	-		-	-	-	-	-	-	-	-
AmerenUE	-		-	-	-	-	-	-	-	-
Atmos Energy	-		-	-	-	-	-	-	-	-
Consumers Gas	431,079		481,865	-10.54%	549,690	661,860	-16.95%	2	2	0.00%
Illinois Gas	-		-	-	-	-	-	-	-	-
Interstate Power	-		-	-	-	-	-	-	-	-
MidAmerican	22,293,542		19,194,082	16.15%	38,571,469	35,558,931	8.47%	3	3	0.00%
Mt. Carmel	-		-	-	-	-	-	-	-	-
Nicor Gas	-		-	-	-	-	-	-	-	-
North Shore Gas	-		-	-	-	-	-	-	-	-
Peoples Gas	-		-	-	-	-	-	-	-	-
South Beloit	 			-			-			-
Total	\$ 23,185,510	\$	20,242,351	14.54%	39,885,629	37,528,401	6.28%	6	6	0.00%

#### Illinois Gas Utilities Interdepartmental Sales

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		2004		2003	% Change	2004	2003	% Change	2004	2003	% Change
Utility			Rev	enues			Therms		Revenue i	n Cents per	Therm
AmerenCILCO	\$	20,893,615	\$	20,315,574	2.85%	31,419,440	30,924,260	1.60%	66.50	65.69	1.23%
AmerenCIPS		35,613		29,757	19.68%	39,470	28,800	37.05%	90.23	103.32	-12.67%
AmerenIP		-		-	-	-	-	-	-	-	-
AmerenUE		-		-	-	-	-	-	-	-	-
Atmos Energy		-		-	-	-	-	-	-	-	-
Consumers Gas		-		-	-	-	-	-	-	-	-
Illinois Gas		-		-	-	-	-	-	-	-	-
Interstate Power		-		-	-	-	-	-	-	-	-
MidAmerican		5,060,542		3,106,472	62.90%	8,484,582	5,328,831	59.22%	59.64	58.30	2.30%
Mt. Carmel		-		-	-	-	-	-	-	-	-
Nicor Gas		-		-	-	-	-	-	-	-	-
North Shore Gas		-		-	-	-	-	-	-	-	-
Peoples Gas		-		-	-	-	-	-	-	-	-
South Beloit		1,087		1,026	5.95%	836	716	16.76%	130.02	143.30	-9.27%
Total	\$	25,990,857	\$	23,452,829	10.82%	39,944,328	36,282,607	10.09%			
Weighted Averag	е								65.07	64.64	0.67%

## Illinois Gas Utilities Total Gas Service Revenues (and Sales)

Utility		Rev	renues			Therms		Customers		
AmerenCILCO	\$ 292,000,526	\$	270,726,044	7.86%	322,868,910	331,435,160	-2.58%	209,511	208,845	0.32%
AmerenCIPS	188,624,054		179,784,287	4.92%	178,198,600	197,197,710	-9.63%	168,471	162,585	3.62%
AmerenIP	478,699,861		455,459,564	5.10%	491,174,454	539,246,834	-8.91%	413,686	392,364	5.43%
AmerenUE	21,534,777		17,851,620	20.63%	20,807,663	22,404,400	-7.13%	18,027	17,185	4.90%
Atmos Energy	23,147,368		24,221,752	-4.44%	24,821,450	26,494,040	-6.31%	23,675	23,620	0.23%
Consumers Gas	6,171,583		6,041,963	2.15%	6,198,060	7,201,730	-13.94%	5,810	5,853	-0.73%
Illinois Gas	11,254,791		11,659,520	-3.47%	11,576,209	12,765,646	-9.32%	10,134	10,258	-1.21%
Interstate Power	5,641,776		5,798,448	-2.70%	6,983,262	7,353,478	-5.03%	5,518	5,510	0.15%
MidAmerican	96,117,168		91,734,786	4.78%	123,253,197	122,879,307	0.30%	65,248	65,158	0.14%
Mt. Carmel	3,691,375		3,817,874	-3.31%	3,707,352	4,326,103	-14.30%	3,656	3,654	0.05%
Nicor Gas	2,024,682,201		2,014,785,528	0.49%	2,554,621,630	2,685,971,195	-4.89%	1,888,429	1,859,144	1.58%
North Shore Gas	225,503,602		216,915,933	3.96%	239,622,250	261,187,020	-8.26%	149,290	149,226	0.04%
Peoples Gas	1,215,268,773		1,175,594,189	3.37%	1,142,703,080	1,248,204,380	-8.45%	792,912	796,549	-0.46%
South Beloit	 6,482,505	_	7,953,535	-18.50%	8,990,005	9,245,678	-2.77%	7,459	7,163	4.13%
Total	\$ 4,598,820,360	\$	4,482,345,043	2.60%	5,135,526,122	5,475,912,681	-6.22%	3,761,826	3,707,114	1.48%

Illinois Gas Utilities
Total Other Gas Operating Revenues (Including Transport Gas) and Total Gas Operating Revenues

	2224		% 2002 Change			0004		0000	%			
	 2004		2003	Change		2004		2003	Change			
	Total Other Ga	as Oı	perating Revenu	es								
Utility			ansport Gas)			Total Gas Operating Revenues						
AmerenCILCO	\$ 5,875,620	\$	7,465,563	-21.30%	\$	297,876,146	\$	278,191,607	7.08%			
AmerenCIPS	6,837,653		5,175,060	32.13%		195,461,707		184,959,347	5.68%			
AmerenIP	2,414,681		10,399,788	-76.78%		481,114,542		465,859,352	3.27%			
AmerenUE	514,185		340,637	50.95%		22,048,962		18,192,257	21.20%			
Atmos Energy	603,742		595,806	1.33%		23,751,110		24,817,558	-4.30%			
Consumers Gas	199,344		295,200	-32.47%		6,370,927		6,337,163	0.53%			
Illinois Gas	341,749		468,384	-27.04%		11,596,540		12,127,904	-4.38%			
Interstate Power	281,216		317,137	-11.33%		5,922,992		6,115,585	-3.15%			
MidAmerican	4,179,382		4,597,766	-9.10%		100,296,550		96,332,552	4.11%			
Mt. Carmel	12,033		11,821	1.79%		3,703,408		3,829,695	-3.30%			
Nicor Gas	339,235,594		336,809,863	0.72%		2,363,917,795		2,351,595,391	0.52%			
North Shore Gas	13,440,187		13,483,880	-0.32%		238,943,789		230,399,813	3.71%			
Peoples Gas	127,321,174		139,774,899	-8.91%		1,342,589,947		1,315,369,088	2.07%			
South Beloit	 440,575		533,200	-17.37%		6,923,080		8,486,735	-18.42%			
Total	\$ 501,697,135	\$	520,269,004	-3.57%	<u>\$</u>	5,100,517,495	\$	5,002,614,047	1.96%			

Total

282,128,156

294,081,193

-4.06%

-3.47%

3,845,129,370

229,291

223,825

2.44%

Illinois Gas Utilities
Gas Transported for Others

% % % 2004 2003 Change 2004 2003 Change 2004 2003 Change Therms Utility Revenues Customers \$ 4,947,442 \$ 6,525,082 -24.18% 224,694,630 AmerenCILCO 1.25% 92 -5.15% 221,910,920 97 6.27% 2.52% **AmerenCIPS** 5,913,066 5,106,702 15.79% 130,152,533 122,473,492 163 159 (2,118,527) -62.94% 0.07% AmerenIP (785,210)226,011,540 225,859,537 354 350 1.14% AmerenUE 53.15% 5 25.00% 272,852 154,035 77.14% 2,051,695 1,339,680 4 Atmos Energy 15 50.00% 398,902 446,099 -10.58% 6,881,230 7,365,750 -6.58% 10 Consumers Gas 25,943 80,229 -67.66% 1,083,130 970,280 11.63% 1 1 0.00% Illinois Gas 45 87,671 -99.95% 1,003,648 -100.00% -100.00% 249,843 280,878 Interstate Power -11.05% 5,008,960 4,867,585 2.90% 2 2 0.00% MidAmerican 2,061,769 2,305,868 -10.59% 61,788,325 64,502,986 -4.21% 89 103 -13.59% Mt. Carmel 147,426,379 148,004,873 -0.39% 2,177,634,203 2,255,924,235 Nicor Gas -3.47% 204,180 197,470 3.40% North Shore Gas 12,146,224 12,076,748 0.58% 126,846,000 120,126,500 5.59% 4,564 3,411 33.80% Peoples Gas 109,035,064 -9.62% 743,378,610 -8.43% 22,181 -10.77% 120,642,039 811,822,820 19,792 South Beloit 435,837 489,496 -10.96% 6,222,195 6,961,937 -10.63% 34 36 -5.56%

3,711,753,051

#### Illinois Gas Utilities Gas Transported for Others

	 2004	2003	% Change	2004	2003	% Change	2004	2003	% Change
Utility	 Revenue per Transport Customer				Cents per T	herm	Therms per	Transport C	ustomer
AmerenCILCO	\$ 53,776.54 \$	67,268.89	-20.06%	2.20	2.94	-25.17%	2,442,333	2,287,741	6.76%
AmerenCIPS	36,276.48	32,117.62	12.95%	4.54	4.17	8.87%	798,482	770,274	3.66%
AmerenIP	(2,218.11)	(6,052.93)	-63.35%	(0.35)	(0.94)	-62.77%	638,451	645,313	-1.06%
AmerenUE	54,570.40	38,508.75	41.71%	13.30	11.50	15.65%	410,339	334,920	22.52%
Atmos Energy	26,593.47	44,609.90	-40.39%	5.80	6.06	-4.29%	458,749	736,575	-37.72%
Consumers Gas	25,943.00	80,229.00	-67.66%	2.40	8.27	-70.98%	1,083,130	970,280	11.63%
Illinois Gas	-	87,671.00	-100.00%		8.74	-100.00%	-	1,003,648	-100.00%
Interstate Power	124,921.50	140,439.00	-11.05%	4.99	5.77	-13.52%	2,504,480	2,433,793	2.90%
MidAmerican	23,165.94	22,387.07	3.48%	3.34	3.57	-6.44%	694,251	626,243	10.86%
Mt. Carmel	-	-	-	-	-	-	-	-	-
Nicor Gas	722.04	749.51	-3.67%	6.77	6.56	3.20%	10,665	11,424	-6.64%
North Shore Gas	2,661.31	3,540.53	-24.83%	9.58	10.05	-4.68%	27,793	35,217	-21.08%
Peoples Gas	5,509.05	5,438.98	1.29%	14.67	14.86	-1.28%	37,560	36,600	2.62%
South Beloit	12,818.74	13,597.11	-5.72%	7.00	7.03	-0.43%	183,006	193,387	-5.37%
Weighted Average	1,230.44	1,313.89	-6.35%	7.60	7.65	-0.65%	16,188	17,179	-5.77%

Utility	Residentia	al	Small (or Comm	nercial)	Large (or Indu	ustrial)	Public Authorities		Ultimate Customers	
2004	Therms	%	Therms	%	Therms	%	Therms	%	Therms	%
AmerenCILCO	169,816,943	31.01%	74,188,801	13.55%	46,679,256	8.52%	-	_	290,685,000	53.09%
AmerenCIPS	121,569,070	39.43%	43,721,220	14.18%	12,628,910	4.10%	239,930	0.08%	178,159,130	57.78%
AmerenIP	314,391,416	43.84%	125,897,970	17.55%	50,885,068	7.10%	-	-	491,174,454	68.49%
AmerenUE	14,053,051	61.48%	5,283,160	23.11%	1,471,452	6.44%	-	-	20,807,663	91.02%
Atmos Energy	16,404,400	51.74%	6,970,120	21.99%	1,253,790	3.95%	193,140	0.61%	24,821,450	78.29%
Consumers Gas	3,684,070	50.60%	925,160	12.71%	1,014,690	13.94%	24,450	0.34%	5,648,370	77.57%
Illinois Gas	7,077,197	61.14%	1,114,544	9.63%	3,384,468	29.24%	-	-	11,576,209	100.00%
Interstate Power	4,093,138	34.13%	2,163,889	18.04%	726,235	6.06%	-	-	6,983,262	58.23%
MidAmerican	52,392,884	28.31%	21,877,964	11.82%	1,926,298	1.04%	-	-	76,197,146	41.18%
Mt. Carmel	2,503,817	67.54%	1,011,368	27.28%	192,167	5.18%	-	-	3,707,352	100.00%
Nicor Gas	2,047,955,526	43.28%	442,634,263	9.35%	64,031,841	1.35%	-	-	2,554,621,630	53.98%
North Shore Gas	197,448,260	53.88%	34,057,330	9.29%	8,116,660	2.21%	-	-	239,622,250	65.39%
Peoples Gas	950,158,360	50.38%	163,775,350	8.68%	28,769,370	1.53%	-	-	1,142,703,080	60.59%
South Beloit	6,107,308	40.15%	2,508,439	16.49%	373,422	2.45%		-	8,989,169	59.09%
Total	3,907,655,440	44.17%	926,129,578	10.47%	221,453,627	2.50%	457,520	0.01%	5,055,696,165	57.14%
2003										
AmerenCILCO	173,948,270	31.44%	82,038,970	14.83%	43,216,050	7.81%	_	_	299,203,290	54.07%
AmerenCIPS	130,991,070	40.98%	48,082,000	15.04%	18,095,840	5.66%	-	_	197,168,910	61.68%
AmerenIP	337,146,804	44.07%	144,734,831	18.92%	57,365,199	7.50%	-	_	539,246,834	70.48%
AmerenUE	14,827,379	62.45%	5,435,284	22.89%	2,141,737	9.02%	-	_	22,404,400	94.36%
Atmos Energy	17,897,140	52.86%	7,824,960	23.11%	559,130	1.65%	212,810	0.63%	26,494,040	78.25%
Consumers Gas	4,221,720	51.66%	1,636,530	20.03%	646,410	7.91%	35,210	0.43%	6,539,870	80.03%
Illinois Gas	7,707,677	55.98%	1,308,413	9.50%	3,749,556	27.23%	· -	_	12,765,646	92.71%
Interstate Power	4,565,940	37.36%	2,065,830	16.90%	721,708	5.91%	-	_	7,353,478	60.17%
MidAmerican	57,420,793	30.64%	22,710,606	12.12%	1,860,146	0.99%	-	_	81,991,545	43.76%
Mt. Carmel	2,708,755	62.61%	1,106,243	25.57%	504,754	11.67%	6,351	0.15%	4,326,103	100.00%
Nicor Gas	2,148,568,222	43.48%	467,126,076	9.45%	70,276,897	1.42%	, <u>-</u>	_	2,685,971,195	54.35%
North Shore Gas	215,465,300	56.51%	36,993,910	9.70%	8,727,810	2.29%	-	_	261,187,020	68.50%
Peoples Gas	1,040,329,500	50.50%	177,608,890	8.62%	30,265,990	1.47%	_	_	1,248,204,380	60.59%
South Beloit	6,214,525	38.34%	2,646,208	16.33%	384,229	2.37%		-	9,244,962	57.04%
Total	4,162,013,095	44.65%	1,001,318,751	10.74%	238,515,456	2.56%	254,371	0.00%	5,402,101,673	57.96%

# Illinois Gas Utilities Therms by Class of Service as a Percentage of Total Throughput Therms

Utility	Ultimate Customers		Sales for Re	Sales for Resale		al Sales	Transport G	Total Throughput	
2004	Therms	%	Therms	%	Therms	%	Therms	%	Therms
AmerenCILCO	290,685,000	53.09%	764,470	0.14%	31,419,440	5.74%	224,694,630	41.04%	547,563,540
AmerenCIPS	178,159,130	57.78%	-	-	39,470	0.01%	130,152,533	42.21%	308,351,133
AmerenIP	491,174,454	68.49%	-	-	-	-	226,011,540	31.51%	717,185,994
AmerenUE	20,807,663	91.02%	-	-	-	-	2,051,695	8.98%	22,859,358
Atmos Energy	24,821,450	78.29%	-	-	-	-	6,881,230	21.71%	31,702,680
Consumers Gas	5,648,370	77.57%	549,690	7.55%	-	-	1,083,130	14.88%	7,281,190
Illinois Gas	11,576,209	100.00%	-	-	-	-	-	-	11,576,209
Interstate Power	6,983,262	58.23%	-	-	-	-	5,008,960	41.77%	11,992,222
MidAmerican	76,197,146	41.18%	38,571,469	20.84%	8,484,582	4.59%	61,788,325	33.39%	185,041,522
Mt. Carmel	3,707,352	100.00%	-	-	-	-	-	-	3,707,352
Nicor Gas	2,554,621,630	53.98%	-	-	-	-	2,177,634,203	46.02%	4,732,255,833
North Shore Gas	239,622,250	65.39%	-	-	-	-	126,846,000	34.61%	366,468,250
Peoples Gas	1,142,703,080	60.59%	-	-	-	-	743,378,610	39.41%	1,886,081,690
South Beloit	8,989,169	59.09%		-	836	0.01%	6,222,195	40.90%	15,212,200
Total	5,055,696,165	57.14%	39,885,629	0.45%	39,944,328	0.45%	3,711,753,051	41.95%	8,847,279,173
2003									
AmerenCILCO	299,203,290	54.07%	1,307,610	0.24%	30,924,260	5.59%	221,910,920	40.10%	553,346,080
AmerenCIPS	197,168,910	61.68%	-	-	28,800	0.01%	122,473,492	38.31%	319,671,202
AmerenIP	539,246,834	70.48%	-	-	-	-	225,859,537	29.52%	765,106,371
AmerenUE	22,404,400	94.36%	-	-	-	-	1,339,680	5.64%	23,744,080
Atmos Energy	26,494,040	78.25%	-	-	-	-	7,365,750	21.75%	33,859,790
Consumers Gas	6,539,870	80.03%	661,860	8.10%	-	-	970,280	11.87%	8,172,010
Illinois Gas	12,765,646	92.71%	-	-	-	-	1,003,648	7.29%	13,769,294
Interstate Power	7,353,478	60.17%	-	-	-	-	4,867,585	39.83%	12,221,063
MidAmerican	81,991,545	43.76%	35,558,931	18.98%	5,328,831	2.84%	64,502,986	34.42%	187,382,293
Mt. Carmel	4,326,103	100.00%	-	-	-	-	-	-	4,326,103
Nicor Gas	2,685,971,195	54.35%	-	-	-	-	2,255,924,235	45.65%	4,941,895,430
North Shore Gas	261,187,020	68.50%	-	-	-	-	120,126,500	31.50%	381,313,520
Peoples Gas	1,248,204,380	60.59%	-	-	-	-	811,822,820	39.41%	2,060,027,200
South Beloit	9,244,962	57.04%		-	716	0.00%	6,961,937	42.95%	16,207,615
Total	5,402,101,673	57.96%	37,528,401	0.40%	36,282,607	0.39%	3,845,129,370	41.25%	9,321,042,051

# Illinois Gas Utilities Uncollectible Accounts (Account 904) and Forfeited Discounts (Account 487)

			%			%		%	
	2004	2003	Change	2004	2003	<u>Change</u>	2004	2003	Change
Littlite .	l la	- II + : I- I		D	elaa ta liitimata Oo	Accounts as a % of			
Utility	Und	ollectible Accounts	<u> </u>	Revenue from S	ales to Ultimate Cu	Sales to U	Sales to Ultimate Customers		
AmerenCILCO	\$ 3,315,864	\$ 1,965,218	68.73%	\$ 270,646,022	\$ 249,844,066	8.33%	1.23%	0.79%	0.44
AmerenCIPS	3,723,19	1,514,000	145.92%	188,588,441	179,754,530	4.91%	1.97%	0.84%	1.13
AmerenIP	4,104,280	3,066,934	33.82%	478,699,861	455,459,564	5.10%	0.86%	0.67%	0.19
AmerenUE	243,70	219,211	11.17%	21,534,777	17,851,620	20.63%	1.13%	1.23%	-0.10
Atmos Energy	103,634	195,327	-46.94%	23,147,368	24,221,752	-4.44%	0.45%	0.81%	-0.36
Consumers Gas	36,83	33,707	9.28%	5,740,504	5,560,098	3.24%	0.64%	0.61%	0.03
Illinois Gas	170,08	3 263,032	-35.34%	11,254,791	11,659,520	-3.47%	1.51%	2.26%	-0.75
Interstate Power	31,52	20,658	52.60%	5,641,776	5,798,448	-2.70%	0.56%	0.36%	0.20
MidAmerican	370,642	374,405	-1.01%	68,763,084	69,434,232	-0.97%	0.54%	0.54%	0.00
Mt. Carmel	24,97	24,558	1.71%	3,691,375	3,817,874	-3.31%	0.68%	0.64%	0.04
Nicor Gas	32,490,000	29,761,870	9.17%	2,024,682,201	2,014,785,528	0.49%	1.60%	1.48%	0.12
North Shore Gas	1,227,60	1,335,554	-8.08%	225,503,602	216,915,933	3.96%	0.54%	0.62%	-0.08
Peoples Gas	35,935,732	39,794,689	-9.70%	1,215,268,773	1,175,594,189	3.37%	2.96%	3.39%	-0.43
South Beloit	62,593	45,690	36.99%	6,481,418	7,952,509	-18.50%	0.97%	0.57%	0.40
Total	\$ 81,840,673	<u>\$ 78,614,853</u>	4.10%	\$ 4,549,643,993	\$ 4,438,649,863	2.50%			
Weighted Average	е						1.80%	1.77%	0.03

# Illinois Gas Utilities Uncollectible Accounts (Account 904) and Forfeited Discounts (Account 487)

	2004	2003	% Change	2004	2003	Difference	2004	2003	Difference	
Utility	For	feited Discounts			Discounts as Itimate Cust	. ,	Forfeited Discounts as a % of Uncollectible Accounts			
AmerenCILCO	\$ 1,094,798	\$ 900,850	21.53%	0.40%	0.36%	0.04	33.02%	45.84%	-12.82	
AmerenCIPS	695,338	541,615	28.38%	0.37%	0.30%	0.07	18.68%	35.77%	-17.09	
AmerenIP	1,987,367	1,916,793	3.68%	0.42%	0.42%	0.00	48.42%	62.50%	-14.08	
AmerenUE	103,791	69,171	50.05%	0.48%	0.39%	0.09	42.59%	31.55%	11.04	
Atmos Energy	151,293	116,155	30.25%	0.65%	0.48%	0.17	145.99%	59.47%	86.52	
Consumers Gas	10,639	20,272	-47.52%	0.19%	0.36%	-0.17	28.88%	60.14%	-31.26	
Illinois Gas	52,215	53,998	-3.30%	0.46%	0.46%	0.00	30.70%	20.53%	10.17	
Interstate Power	4,441	17,423	-74.51%	0.08%	0.30%	-0.22	14.09%	84.34%	-70.25	
MidAmerican	132,289	135,483	-2.36%	0.19%	0.20%	-0.01	35.69%	36.19%	-0.50	
Mt. Carmel	11,812	11,588	1.93%	0.32%	0.30%	0.02	47.29%	47.19%	0.10	
Nicor Gas	15,036,565	14,470,368	3.91%	0.74%	0.72%	0.02	46.28%	48.62%	-2.34	
North Shore Gas	697,936	886,029	-21.23%	0.31%	0.41%	-0.10	56.85%	66.34%	-9.49	
Peoples Gas	10,496,335	11,596,638	-9.49%	0.86%	0.99%	-0.13	29.21%	29.14%	0.07	
South Beloit			-	0.00%	0.00%	0.00	0.00%	0.00%	0.00	
Total	\$ 30,474,819	\$ 30,736,383	-0.85%							
Weighted Averag	е			0.67%	0.69%	-0.02	37.24%	39.10%	-1.86	